

## **Garrett's Top Ten Book List**

### ***Ownership Thinking: How to End Entitlement and Create a Culture of Accountability, Purpose, and Profit*, by Brad Hams**

*Hams' book is an honest analysis of the entitlement mentality in our culture, and the impact it is having on our economy, our businesses, and the ability of its citizens to obtain true self-esteem and the entrepreneurial spirit that made the U.S. great. It then addresses what Ownership Thinking can do to help you combat this in your organization, and provides practical, step-by-step information and tools on how to do so. Available right now for preorder at Amazon and Barnes & Noble (BN.com), and in hardcover everywhere on September 16<sup>th</sup>, 2011 (McGraw-Hill)*

### ***Traction: Get a Grip on Your Business*, by Gino Wickman**

*All entrepreneurs and business leaders face similar frustrations—personnel conflict, profit woes, and inadequate growth. Decisions never seem to get made, or, once made, fail to be properly implemented. In Traction, Gino Wickman explains the secrets of strengthening the six key components of your business. You'll discover simple yet powerful ways to run your company that will give you and your leadership teams more focus, more growth, and more enjoyment.*

### ***Atlas Shrugged*, by Ayn Rand**

*The most important novel ever written, Atlas Shrugged is about an enemy living among us. An insidious parasite that lives off the intellect and labor of productive people, while simultaneously making them feel guilty for their values and actions. This is a battle that we must fight if we are to continue to enjoy the liberty we have created in this great country of ours.*

### ***Soul Proprietorship- 8 Critical Steps to Overcoming Problems in Business and Life* by Al Killeen**

*Are you ready to live the life you have always wanted? Everyone faces problems in business and life. If you are like most people, you go right to the solution, and miss all or most of the other seven critical steps. Will your mind-set support your plan? Are there barriers you need to identify and overcome? What values are driving your decisions? What is already working and what isn't?*

### ***Lead Like Jesus: Lessons from the Greatest Leadership Role Model of All Time*, by Ken Blanchard**

*With simple yet profound principles from the life of Jesus and dozens of stories and leadership examples from his life experiences, veteran author, speaker and leadership expert Ken Blanchard guides readers through the process of discovering how to lead like Jesus. He describes it as the process of aligning two internal domains—the heart and the head—and two external domains—the hands and the habits. These four dimensions of leadership form the outline for this very practical and transformational book.*

### ***The Five Dysfunctions of a Team*, by Patrick Lencioni**

*One of the most impressive books I have read on the subject of leadership and how to create effective teams. A great book to read and discuss with the whole leadership team.*

### ***First, Break All the Rules*, by Marcus Buckingham**

*The best book I've read about talent: how to identify it, hire it, develop it, and retain it.*

***Danger in the Comfort Zone: How to Break the Entitlement Habit That's Killing American Business, by Judith Bardwick***

*One of the most important business books written in the past 20 years, Bardwick addresses how to deal with the entitlement mentality and the bureaucratic structure embedded in organizations, and how to overcome the fear and anxiety that arise when doing so.*

***Time Warrior, by Steve Chandler***

*Learn how to defeat procrastination, people-pleasing, self-doubt, over-commitment, broken promises and chaos.*

***Tribal Leadership, by Dave Logan, John King, and Hallee Fischer-Wright***

*I loved this book, and highly suggest it if you are practicing Ownership Thinking or desiring to go down the path. The authors are right on with their descriptions of the five stages of "tribal development," and Ownership Thinking can help you to reach four and five. NOTE: Logan endorsed Ownership Thinking.*